

Registration Number 4671318
Charity Number 1117848

Manchester Pride Limited
and its Subsidiary

A Company Limited by Guarantee

Annual Report and Financial Statements

For the Year Ended
30 September 2012

MANCHESTER PRIDE LIMITED
(a Company limited by guarantee)

FINANCIAL STATEMENTS

YEAR ENDED 30 SEPTEMBER 2011

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MANCHESTER PRIDE LIMITED
(a Company limited by guarantee)

MEMBERS OF THE BOARD AND PROFESSIONAL ADVISERS

The Board of Trustees	Vicken Couligian – Chair Tim Pickstone – Vice Chair/Treasurer Les Pratt John Ryan Elaine Clarke Clare Simpson Michael Pollard Russell Craig Robert Malcomson (appointed 11/12/2012)
Company Secretary	Darren Adams
Chief Executive	John Stewart - Appointed 04 January 2012
Registered Address and Principal Office	The Department Store 5 Oak Street Manchester M4 5JD
Auditors	Slade & Cooper Limited Greenfish Resource Centre 46-50 Oldham Street Manchester M4 1LE
Bankers	National Westminster Bank Plc Manchester City Centre Branch 11 Spring Gardens Manchester M60 2DB
Solicitors	Addleshaw Goddard 100 Barbirolli Square Manchester M2 3AB

MANCHESTER PRIDE LIMITED
(a Company limited by guarantee)

CHAIRMAN'S STATEMENT

YEAR ENDED 30 SEPTEMBER 2012

The past year has been one of change and transition at Manchester Pride. Festival Director, Jackie Crozier, and long-term event management partners, Ear to the Ground and Nine Lives moved on to new challenges, leading to a review of structure by the Board of Trustees.

By bringing event management in-house and creating the position of Chief Executive, Manchester Pride aims to increase capacity, giving a year-round presence and create more fundraising opportunities.

Chief Executive, John Stewart, Event Manager Kieran Bussoopun and Deputy Event Manager Michael Lever joined Manchester Pride in January 2012, working with long-standing staff member Darren Adams in a new role of Deputy Chief Executive, to deliver the 2012 festival.

This year's Pride Fringe once again grew, supported by funding from Arts Council England, and gaining its own launch event. It built on previous years' successes with some fantastic cultural events all over the City, showcasing the work of a wide range of LGBT artists, playwrights and musicians, as well as community events.

Despite the Olympic Games in London, Diamond Jubilee celebrations and a string of other festivals cancelled due to weather or poor sales, Manchester Pride's flagship Big Weekend was a success. In addition to the artists performing on stages across the site, we welcomed Russian LGBT activist, Polina Savchenko, from St Petersburg, who spoke passionately about the anti-LGBT legislation being passed in Manchester's sister city. Hundreds of postcards supporting Equal Marriage were also distributed and returned over the weekend.

While the Bank Holiday weekend suffered appalling weather for the most part, the Manchester Pride Parade enjoyed a rare dry window. Supported by thousands of Mancunians and bringing a colourful and lively demonstration of LGBT culture to the heart of Manchester, this year's theme of 'Queer'd Science' celebrated gay mathematician, Alan Turing's centenary, and reminded people of the prejudice and discrimination faced in the not so distant past. The Candlelit Vigil, which I call the 'soul of Manchester Pride', brought an emotional and uplifting end to the Big Weekend, as we remembered those we have lost to HIV/AIDS and those who continue to live with this disease.

From the 2012 event we will make contributions of £13,000 each, to George House Trust and the Lesbian and Gay Foundation. They continue to be our main charity partners and recipients of our largest charitable donations. We are also proud to support a wide range of advice, social and sporting groups in these times of public sector and private spending cutbacks, helping sustain a strong and varied LGBT community that makes Manchester a special and welcoming place.

None of us should forget that homophobia and discrimination against LGBT people is still a very serious problem here in the UK and because of that, there is still a very important place the growing number of Pride events across the UK. We will continue to support organisations that work to end homophobia by promoting education and awareness, as well as those that deal with its consequences.

We are acutely aware that 2012 was a difficult year, but with a new organisational structure now bedded-in we look forward to the challenges that lie ahead. Working closely with the staff team, the Board of Trustees, continues to review how we achieve our charitable objectives and anticipate exciting new projects that will allow Manchester Pride to deliver more support to the City's LGBT community and those living with or affected by HIV.

Finally, I would like to take this opportunity to say a few words of thanks:

To the staff and partners who left Manchester Pride during the year and to the revamped Team Pride who coped so well in a short-timescale to put on a safe and exciting Pride.

To our huge team of volunteers, who give their own time to support the work we do and without whom we could never have achieved our status as the leading UK Pride event.

To our sponsors and other businesses who provide support, for adding value to the event and publicly demonstrating their backing for LGBT equality.

To our Patrons who give up their time to help promote and publicise our cause and to my fellow Trustees who donate their time and skills all year round to help guide the organisation.

And most importantly, the biggest thank you of all, to everyone who purchased tickets for the Big Weekend. We would not be here without your support.

Vicken Coulgian

MANCHESTER PRIDE LIMITED
(a Company limited by guarantee)

TRUSTEES' ANNUAL REPORT

YEAR ENDED 30 SEPTEMBER 2012

The Trustees have pleasure in presenting their annual report and financial statements for the year ended 30 September 2012 following a change in the company's accounting reference date.

STRUCTURE, GOVERNANCE AND MANAGEMENT

Object and activities for the public benefit

Manchester Pride Limited was formed in 2004 and converted into a charity in 2007. Its object is to promote equality and diversity for the public benefit and in particular the elimination of discrimination on the grounds of sexual orientation. The trustees confirm that they have referred to the guidance contained in the Charity Commission's general guidance on public benefit when reviewing the charity's aims and objectives and in planning future activities.

Legal status and governing document

Manchester Pride is a company limited by guarantee, charity registration Number 1117848 and company number 4671318. The Charity is governed by the memorandum and articles of association for the incorporated company as last amended on 19 December 2006. The directors of the charitable company are its Trustees for the purpose of charity law and throughout this report are collectively referred to as the Trustees. The governing documents instruct the trustees to act in a way to promote the objects of the Charity. The Trustees had no beneficial interest in the charitable company.

Subsidiary company

The Charity has a wholly owned trading subsidiary, Manchester Pride Events Limited, which is incorporated in the United Kingdom. The consolidated statement of financial activities shows the total income receivable and total expenditure payable by the Charity and its trading subsidiary.

Appointment, induction and training of the Trustees

Recruitment to the Board of Trustees is normally by invitation to individuals with the relevant skills and experience to strengthen the governance of the organisation. It is usual for potential trustees to attend a meeting with one or two members of the Board plus a member of staff and then to be co-opted onto the Board.

The induction process includes the provision of relevant background written material.

Organisational structure

The Annual General Meeting of the Charity elects the Trustees and Honorary Officers, appoints the auditors and considers and adopts the annual report and financial statements for the preceding year's activities.

MANCHESTER PRIDE LIMITED
(a Company limited by guarantee)

TRUSTEES' ANNUAL REPORT (continued)

YEAR ENDED 30 SEPTEMBER 2012

Trustees

The trustees and directors of Manchester Pride Limited during the year and thereafter were as follows:

Vicken Couligian – Chair
Tim Pickstone – Vice Chair/Treasurer
Les Pratt
John Ryan
Elaine Clarke
Clare Simpson
Michael Pollard
Russell Craig
Robert Malcomson (appointed 11/12/2012)

No trustee had any interest the company.

Infrastructure

The management team comprises a full time Chief Executive, a Deputy Chief Executive, an Events Manager and Deputy Events Manager They are supported by a freelance Sponsorship Manager and Entertainments Manager.

Delegation

The day to day management of the organisation is delegated by the Trustees to the Chief Executive and Deputy Chief Executive.

Financial control

Budgets are presented and approved at the beginning of the financial year and monitored throughout the year.

Reporting requirements

Management accounts are reviewed monthly by the Trustees, along with statements on cash and reports on income generation and expenditure against budgets. Staff and other management issues are regularly received by the Board.

The Chief Executive and Deputy Chief Executive are responsible for preparing reports for the Board. So far as is possible, the Board focuses on strategic, financial and fundraising issues. In this context, from time to time the Trustees and senior managers meet for longer periods for business planning purposes. There are specific sub-committees of trustees that meet as required to discuss, inter alia, finance, marketing and festival matters.

MANCHESTER PRIDE LIMITED
(a Company limited by guarantee)

TRUSTEES' ANNUAL REPORT (continued)

YEAR ENDED 30 SEPTEMBER 2012

Risk management

The Trustees acknowledge their continuing responsibility for identifying the major risks faced by the charity, keeping those risks under review and taking appropriate steps to manage those risks. The Charity maintains a risk register, with a list of mitigating controls. This is reviewed regularly by the Board of Trustees.

AIMS, OBJECTIVES AND ACTIVITIES

The Objects of Manchester Pride are to promote equality and diversity for the public benefit and in particular the elimination of discrimination on the grounds of sexual orientation, including in particular but not exclusively by:

- raising the awareness of the public with regard to all aspects of discrimination in society and issues and difficulties affecting the lives of lesbian, gay and bisexual and transgender (LGBT) people
- cultivating a sentiment in favour of equality and diversity in particular through celebrating the diversity of the LGBT community
- advancing education in equality and diversity whether by teaching or producing materials
- associating with voluntary organisations, governmental, public and private bodies to develop and maximise the effectiveness of voluntary organisations run by and for LGBT people
- producing publications, lectures, media, public advocacy and other means of communication
- staging an annual LGBT festival and:

such other objects as are charitable under the laws of England and Wales as the trustees shall at their absolute discretion determine.

The activities of the Charity shall be undertaken in particular but not exclusively in Greater Manchester (the area of benefit).

Volunteers

The success of Manchester Pride and the activities it undertakes depends heavily on the contribution of over one hundred unpaid volunteers, to whom Manchester Pride is greatly indebted.

Funding, sponsorship and partner organisations

The activities undertaken by Manchester Pride in meeting its charitable objects is made possible by the generosity and continued support of Manchester City Council, the Charity's numerous corporate sponsorship partners and the thousands of individuals that purchase tickets to the Big Weekend or make donations directly to the Charity. The support of those bodies is fundamental to the success of Manchester Pride and the Trustees thank all of those parties for their continued support.

Our success depends also upon the vital support and contributions made by its partner organisations, the Village Business Association, George House Trust, the Lesbian and Gay Foundation and Marketing Manchester, to whom Manchester Pride is greatly indebted.

Activities of the subsidiary trading company

Manchester Pride Events Limited is principally engaged in organising and managing Manchester Pride's annual festival. The company gifted all of its profits to Manchester Pride.

Grantmaking policy

The charity's grant giving policy was reviewed in 2009 and included consultations with key fundraising partners. The policy that arose from that process states that 25% of the charity's annual donations will go to each of the Lesbian & Gay Foundation for their free condom scheme and George House Trust for their HIV welfare fund. The remaining 50% is distributed to community schemes that are chosen annually after an application process. Applications from all relevant organisations are considered, though special consideration is given to certain areas. These are decided upon annually, often to give a boost to activities that may have had other sources of funding withdrawn.

A list of all organisations that receive funding from Manchester Pride is available at www.manchesterpride.com/community/grant-giving. Additional support in terms of awareness is provided by Manchester Pride to those organisations through press and marketing activity throughout the year.

ACHIEVEMENTS AND PERFORMANCE

Fringe Festival

The 2012 Pride Fringe festival, which took place between 17 and 27 August, showcased a range of music, theatre, art, culture, comedy, sport, debate, heritage, community, health and family events. The Pride Fringe is a hugely important and growing part of Manchester Pride and for the first time Arts Council England awarded grant funding in order for Manchester Pride to commission three pieces of work as part of the festival. Cuban chanteuse, Margarita Pracatan delighted audiences with the UK premiere of her new one woman show, *Stranger In The Night*, while 16 events were supported by grants from the Manchester Pride Fringe Event Fund.

Attendance and ticketing

The number of tickets sold for the 2012 Big Weekend was approximately 10% lower than in 2011. This is a similar decrease to that experienced by other UK festivals and is reflective of the very challenging economic environment. The Trustees acknowledge their responsibility to ensure that the experience delivered by Manchester Pride to those that purchase tickets for the Big Weekend continues to represent value for money, and that it caters to an LGBT community whose tastes are as varied as its members. The team at Manchester Pride remains focused on delivering on those responsibilities.

The Big Weekend site and entertainment

The Village Square, Lifestyle Expo, Village Markets and Sackville Gardens areas of the Village again proved successful, providing a showcase for community groups, sports clubs and up-and-coming musicians.

The Big Weekend attracted performances from Steps, Amelia Lily, Alison Moyet, Misha B and the Freemasons. Margarita Pracatan performed on the opening night and led the Parade. These were complemented by alternative and cmusic, as well as cabaret and comedy performances in Sackville Gardens and community based activities in the Village Square. A stage programmed by Manchester's Transgender festival Sparkle made a welcome return, joining the Women's stage and Manbears as part of the events in Sackville Gardens.

The Parade

The Parade, held on the Saturday of the Big Weekend, is – along with the Pride Fringe and the Candlelit Vigil – one of the free-to-attend elements of Manchester Pride. It continues to attract a large and diverse audience, and is hugely well-supported by the people of Manchester. Once again, the Parade attracted over a hundred float and walking entries, with the entirety of the mile-long route lined on both sides by well-wishers. We were delighted to welcome back some of the North West's biggest names, including Coronation Street, the Co-operative Group and Manchester Airport – and we are just as delighted to thank the public bodies, charities, Village businesses, and dozens of community groups that once again helped to consolidate the Parade's place as a highlight of Manchester's annual events. The theme for the parade celebrated the centenary of Alan Turing, with Queer'd Science.

Sponsorship

The current financial climate means that we have to work hard to maintain our sponsorship levels. We are indebted to the sponsors that continue to support us in an environment that is more conducive to cuts than to charitable giving. Manchester Airport and easyJet joined us as joint headline sponsors and support continued from RBS, The Co-operative Group and Citroen. We would like to thank them, and all of our other sponsors, for their support.

Press & Media

Over 100 UK and international media attended Manchester Pride 2012. Visitors travelled for the event from countries as far as Australia, New Zealand, the USA and South America. International media visitors included Out Magazine, Frontiers Magazine, the Real Curve, MAW Travel and Queerty along with Youtube blogger, Davey Wavey. In addition easyJet supported the attendance of a number of European journalists.

Partners

Manchester Pride continues to be supported by community organisations, educational establishments, arts venues and businesses across the city including Manchester City Council, George House Trust, the Lesbian and Gay Foundation, and the Village Business Association. The community events leading up to the Big Weekend have further improved relationships with existing venues and have encouraged new venues to be part of the festival. Our relationship with Marketing Manchester remains strong though the arrangement by which they provide administrative support to us ends this year.

Fundraising

The festival continues to raise money for LGBT and HIV organisations and groups across Greater Manchester. This year £52,000 was raised for charitable purposes.

Manchester Pride will again be supporting a variety of initiatives through its donations, to support those living with and affected by HIV, along with provision of services for lesbian, gay, bisexual and transgender (LGBT) people.

MANCHESTER PRIDE LIMITED
(a Company limited by guarantee)

TRUSTEES' ANNUAL REPORT (continued)

YEAR ENDED 30 SEPTEMBER 2012

FINANCIAL REVIEW

Review of the financial positions during the year ended 30 September 2012

The results for the year, and the charity's financial position at the end of the year are shown in the attached financial statements.

Principal Funding Sources

Of the £991,656 (2011: £1,086,654) income for the year over two thirds was raised from ticket sales: £142,150 (2011: £155,060) was received by sponsorship in the trading subsidiary, £52,976 (2011: £64,286) was by contribution or donations and £21,796 (2011: £10,958) by grants. The remaining income was raised by trading activities and other activities during the Big Weekend.

Principal Expenditure Items

Of the £1,007,490 (2011: £1,100,487) expenditure for the year just under two thirds was spent on the delivery of the Big Weekend event which is the annual LGBT festival. Out of the remainder only 16% was spent on administration and 1% on Professional fees.

Reserves Policy

At the end of the year the level of reserves was £61,653. This satisfies the Charity's policy to seek to achieve a level of minimum reserves equivalent to approximately 3 months' fixed overheads.

Investment Policy

There is no investment policy as this is not a material part of the Charity's activities.

PLANS FOR FUTURE YEARS

The charity's aims and key objectives for 2012/13 are:

- to continue to work with our partner organisations to raise awareness of the public with regards to the issues and difficulties affecting the lives of lesbian, gay and bisexual and transgender (LGBT) people;
- to continue to work with voluntary organisations, governmental, public and private bodies to develop and maximise the effectiveness of voluntary organisations run by and for LGBT people;
- to continue to develop the profile of the annual LGBT festival as a flagship Pride event;
- to continue to develop the capabilities of the annual LGBT festival as a fundraising event for HIV and LGBT charities and organisations in Greater Manchester.
- To continue to develop cultural and community activities outside the Big Weekend.
- To continue to increase the international awareness of the event and work that we do.

MANCHESTER PRIDE LIMITED
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TRUSTEES' ANNUAL REPORT (continued)

YEAR ENDED 30 SEPTEMBER 2012

STATEMENT OF TRUSTEES RESPONSIBILITIES

The trustees are responsible for preparing the annual report and the financial statements in accordance with applicable law and United Kingdom Generally Accepted Accounting Practice.

Company law requires the trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that year. In preparing those financial statements, the trustees are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The trustees are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Information to auditors

All of the current trustees have taken all the steps that they ought to have taken to make themselves aware of any information needed by the company's auditors for the purposes of their audit and to establish that the auditors are aware of that information. The trustees are not aware of any relevant audit information of which the auditors are unaware.

Slade and Cooper Limited have expressed their willingness to continue in office and a resolution to reappoint them will be proposed at the annual general meeting.

On behalf of the board

Vicken Couligian
Chair

9th July 2013

MANCHESTER PRIDE LIMITED
(a Company limited by guarantee)

INDEPENDENT AUDITORS REPORT TO THE TRUSTEES AND MEMBERS OF MANCHESTER PRIDE LIMITED

TWELVE MONTH YEAR ENDED 30 SEPTEMBER 2012

We have audited the financial statements of Manchester Pride Ltd for the year ended 30 September 2012, which comprise the Group and Parent Charitable Company Statement of Financial Activities (including the income and expenditure account), the Group and Parent Charitable Company Balance Sheets and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Respective responsibilities of trustees and auditors

As explained more fully in the Trustees' Responsibilities Statement set out on page 12, the trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view.

We have been appointed auditor under the Companies Act 2006 and section 151 of the Charities Act 2011 and report in accordance with those Acts. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the charitable company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the trustees; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the trustees' report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the group's and parent charitable company's affairs as at 30 September 2012, and of the group's incoming resources and application of resources, including its income and expenditure, for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006 and the Charities Act 2011.

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Trustees' Annual Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

(continued)

**Independent Auditor's Report
(continued)**

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 and the Charities Act 2011 requires us to report to you if, in our opinion:

- the parent charitable company has not kept adequate and sufficient accounting records or returns adequate for our audit have not been received from branches not visited by us; or
- the parent charitable company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of trustees' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the trustees were not entitled to prepare the financial statements in accordance with the small companies regime and take advantage of the small companies exemption in preparing the Trustees' Annual Report.

Catherine Hall FCCA DChA

Senior Statutory Auditor

for and on behalf of

Slade & Cooper Limited
Statutory Auditors
Green Fish Resource Centre
46-50 Oldham Street
Manchester
M4 1LE

24 July 2013

Slade & Cooper Limited is eligible to act as an auditor in terms of section 1212 of the Companies Act 2006

Manchester Pride Limited
Consolidated Statement of Financial Activities
(including Income and Expenditure account)
for the year ended 30 September 2012

	Note	Unrestricted funds £	Restricted funds £	2012 £	13 mths 2011 £
Incoming resources					
<i>Incoming resources from generated funds</i>	2				
Voluntary income		52,976	-	52,976	76,286
Activities for generated funds		720,854	-	720,854	777,071
<i>Incoming resources from charitable activities</i>	3				
Events		196,030	21,796	217,826	233,297
Total incoming resources		969,860	21,796	991,656	1,086,654
Resources expended					
	4				
Cost of generating funds		639,775	-	639,775	668,394
<i>Charitable Activities</i>					
Events		290,519	21,796	312,315	321,193
Community Fund		52,000	-	52,000	107,500
Governance costs		3,400	-	3,400	3,400
Total resources expended		985,694	21,796	1,007,490	1,100,487
Net incoming/(outgoing) resources for the year	6	(15,834)	-	(15,834)	(13,833)
Net movement in funds		(15,834)	-	(15,834)	(13,833)
Funds at 30 September 2011		77,487	-	77,487	91,320
Funds at 30 September 2012		£ 61,653	£ -	£ 61,653	£ 77,487

The Statement of Financial Activities includes all gains and losses in the year. All incoming resources and resources expended derive from continuing activities.

Manchester Pride Limited
Company no. 4671318

Balance Sheet
as at 30 September 2012

		The group		The charity	
	Note	2012	2011	2012	2011
		£	£	£	£
Current assets					
Debtors	10	111,611	184,964	150,839	9,422
Cash at bank and in hand		209,415	377,411	18,612	264,543
		<hr/>	<hr/>	<hr/>	<hr/>
		321,026	562,375	169,451	273,965
Creditors: amounts falling due in less than one year	11	(259,373)	(484,888)	(107,798)	(196,478)
		<hr/>	<hr/>	<hr/>	<hr/>
Net current assets		61,653	77,487	61,653	77,487
		<hr/>	<hr/>	<hr/>	<hr/>
Total assets less current liabilities		£ 61,653	£ 77,487	£ 61,653	£ 77,487
		<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>
Reserves					
Unrestricted funds					
Designated funds	12	11,132	-	11,132	-
General funds		50,521	77,487	50,521	77,487
		<hr/>	<hr/>	<hr/>	<hr/>
Subtotal		61,653	77,487	61,653	77,487
Restricted funds	13	-	-	-	-
		<hr/>	<hr/>	<hr/>	<hr/>
		£ 61,653	£ 77,487	£ 61,653	£ 77,487
		<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>

The financial statements have been prepared in accordance with the provisions available to companies subject to the small companies regime of the Companies Act 2006.

Approved by the Management Committee and signed on their behalf by:

Vicken Couligian (Chair)

9th July 2013

Manchester Pride Limited
Notes to the accounts
for the year ended 30 September 2012

1 Accounting policies

The principal accounting policies adopted in the preparation of the financial statements are set out below. They have been applied consistently during the year, and in the preceding year.

The comparative period covers a thirteen month period of operational activity from 1 September 2011 to 30 September 2012.

a Basis of preparation

The financial statements have been prepared under the historical cost convention and in accordance with the Companies Act 2006 and the Statement of Recommended Practice - Accounting and Reporting by Charities (issued in March 2005), and the Financial Reporting Standard for Smaller Entities (effective April 2008).

b Group financial statements

These financial statements consolidate the results of the charity and its wholly owned subsidiary Manchester Pride Events Limited on a line by line basis.

c Fund accounting

- * Unrestricted funds are available for use at the discretion of the trustees in furtherance of the general
- * Designated funds are unrestricted funds earmarked by the trustees for particular purposes.
- * Restricted funds are subjected to restrictions on their expenditure imposed by the donor or through the terms of an appeal.

d Incoming resources

All incoming resources are included in the Statement of Financial Activities when the charity is entitled to the income and the amount can be quantified with reasonable accuracy. The following specific policies are applied to particular categories of income:

- * Incoming resources from the trading subsidiary represents sales to external customers at invoiced amounts net of VAT. Incoming resources consists of sponsorship and entrance fees to the Pride festival. Income from sponsorship is recognised on an accruals basis and entrance fees are recognised when the Pride event occurs. This income is apportioned between fundraising and income from charitable activities in recognition that the festival fulfils charitable objects as well as raising funds. The basis of this apportionment is on the overall percentage of charitable expenditure.
- * Voluntary income is received by way of grants, donations and gifts and is included in full in the Statement of Financial Activities when receivable. Grants, where entitlement is not conditional on the delivery of a specific performance by the charity, are recognised when the charity becomes unconditionally entitled to the grant.
- * Donated services and facilities are included at the value to the charity where this can be quantified. The value of services provided by volunteers has not been included in these accounts.
- * Incoming resources from grants, where related to performance and specific deliverables, are accounted for as the charity earns the right to consideration by its performance.

Manchester Pride Limited

Notes to the accounts for the year ended 30 September 2012 (continued)

e Resources expended

Expenditure is recognised on an accrual basis when a liability is incurred. Expenditure includes any VAT which cannot be fully recovered, and is included as part of the expenditure to which it relates:

- * Costs of generating funds are those costs incurred in attracting voluntary income, and those incurred in trading activities that raise funds.
- * Charitable activities relate to donations payable to HIV and LGBT charities and organisations particularly, but not exclusively, in Greater Manchester and Lancashire. The charity allocates a portion of the costs of running the festival and other events to charitable activities as the festival is not just about fundraising but also about fulfilling the objectives of the charity by acting as a signposting organisation for services dealing with sexual health, homophobia, social activities and HIV awareness and care services. The organisation also delivers campaigns that support equality and challenge discrimination, such as heritage, learning, health and one-off initiatives. Expenditure is apportioned line by line considering each activity and what objectives it is there to support.
- * Governance costs include those incurred in the governance of the charity and its assets and are primarily associated with constitutional and statutory requirements.

f Operating leases

Rentals payable under operating leases, where substantially all the risks and rewards of ownership remains

g Cash flow statement

The charity has taken advantage of the exemption in Financial Reporting Standard 1 from preparing a Cash Flow Statement on the grounds that it is a small charitable company.

h Grants Payable

Grants payable are payments made to third parties in furtherance of the charitable objects of the charity. Grants are accounted for when either the recipient has a reasonable expectation that they will receive a grant and the trustees have agreed to pay the grant without condition, or the recipient has a reasonable expectation that they will receive a grant and any condition attaching to the grant is outside of the control of the charity. Provisions for grants are made when the intention to make the grant has been communicated to the recipient but there is uncertainty about either the timing of the grant or the amount of grant payable.

The charity's grant giving policy was reviewed in 2009 and included consultations with key fundraising partners. The policy that arose from that process states that 25% of the charity's annual donations will go to each of the Lesbian & Gay Foundation for their free condom scheme and George House Trust for their HIV welfare fund. The remaining 50% is distributed to community schemes that are chosen annually after an application process. Applications from all relevant organisations are considered though special consideration is given to certain areas. These are decided upon annually, often to give a boost to activities that may have had other sources of funding withdrawn.

A list of all organisations that receive funding from Manchester Pride is available at www.manchesterpride.com/community/grant-giving. Additional support in terms of awareness is provided by Manchester Pride to those organisations through press and marketing activity throughout the year.

Manchester Pride Limited

**Notes to the accounts
for the year ended 30 September 2012 (continued)**

2 Incoming resources from generated funds	Unrestricted £	Restricted £	Total 2012 £	<i>13mths Total 2011 £</i>
Voluntary income				
Donations	52,976	-	52,976	64,286
Grants				
Manchester City Council	-	-	-	12,000
	<hr/>	<hr/>	<hr/>	<hr/>
Total Voluntary Income	52,976	-	52,976	76,286
Income from Fundraising	720,854	-	720,854	777,071
	<hr/>	<hr/>	<hr/>	<hr/>
Total incoming resources from generated funds	£ 773,830	£ -	£ 773,830	£ 853,357
	<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>
 3 Incoming resources from charitable activities				
	Unrestricted £	Restricted £	Total 2012 £	<i>13mths Total 2011 £</i>
Events				
Grants				
Manchester City Council	-	11,796	11,796	-
Arts Council England	-	10,000	10,000	-
	<hr/>	<hr/>	<hr/>	<hr/>
	-	21,796	21,796	-
Income from Trading Subsidiary	196,030	-	196,030	233,297
	<hr/>	<hr/>	<hr/>	<hr/>
Total incoming resources from charitable activities	£ 196,030	£ 21,796	£ 217,826	£ 233,297
	<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>

Manchester Pride Limited
Notes to the accounts
for the year ended 30 September 2012 (continued)

4 Resources expended

	Cost of generating funds £	Charitable Events £	Community Fund £	Governance costs £	Total 2012 £	13mths Total 2011 £
Cost of Trading Subsidiary	609,719	209,987	-	-	819,706	878,889
Marketing & PR	20,996	8,075	-	-	29,071	27,910
Staff Costs	-	64,417	-	-	64,417	46,300
Professional Costs	-	1,721	-	3,400	5,121	9,554
Premises Costs	5,668	5,668	-	-	11,336	13,928
Other	3,392	22,447	-	-	25,839	16,406
Grants & donations	-	-	52,000	-	52,000	107,500
Total resources expended	£ 639,775	£ 312,315	£ 52,000	£ 3,400	£ 1,007,490	£ 1,100,487
<i>Total resources expended 2011</i>	<i>£ 668,394</i>	<i>£ 321,193</i>	<i>£ 107,500</i>	<i>£ 3,400</i>	<i>£ 1,100,487</i>	

Manchester Pride Limited

Notes to the accounts for the year ended 30 September 2012 (continued)

5 Corporation tax

The charity is exempt from tax on income and gains falling within S505 of the Income & Corporation Taxes Act

6 Net incoming/(outgoing) resources for the year

This is stated after charging/(crediting) the following:

	Group		Charity	
	2012 £	2011 £	2012 £	2011 £
Auditor's remuneration	6,800	6,800	3,400	3,400
	<u>6,800</u>	<u>6,800</u>	<u>3,400</u>	<u>3,400</u>
Auditor's remuneration comprised:				
Audit	6,300	6,300	3,150	3,150
Taxation Services	500	500	250	250
	<u>£ 6,800</u>	<u>£ 6,800</u>	<u>£ 3,400</u>	<u>£ 3,400</u>

7 Staff costs

Staff costs during the year were as follows:

	Group		Charity	
	2012 £	2011 £	2012 £	2011 £
Wages and salaries	110,560	84,648	55,280	42,324
Social security costs	18,276	7,953	9,138	3,977
	<u>£ 128,836</u>	<u>£ 92,601</u>	<u>£ 64,418</u>	<u>£ 46,301</u>

The average number of employees during the year, calculated on the basis of full-time equivalents, was as follows:

Events staff	4.0	3.3	2.0	1.6
Total	<u>4.0</u>	<u>3.3</u>	<u>2.0</u>	<u>1.6</u>

The number of employees earning over £60,000 per annum excluding pension contributions was nil (2011: nil).

Manchester Pride Limited
Notes to the accounts
for the year ended 30 September 2012 (continued)

8 Management committee's remuneration and expenses

Neither the management committee nor any persons connected with them received any remuneration or reimbursed expenses during the year.

No members of the management committee received travel and subsistence expenses during the year (2011: £Nil).

No trustee or other person related to the charity had any personal interest in any contract or transaction

9 Fixed asset investments

	Group		Charity	
	2012 £	2011 £	2012 £	2011 £
Investment in subsidiary company	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>

During the year the charity has formed a wholly-owned UK subsidiary company, Manchester Pride Events. A summary of the company's results and balance sheet for the year ended 30 September 2012 is as follows:

Profit and loss account

	2012 £	2011 £
Turnover	916,884	1,011,410
Cost of sales	(681,324)	(680,408)
Administration costs	(138,382)	(198,481)
Taxation	-	-
Donation to parent charity	(97,178)	(132,521)
	<u> </u>	<u> </u>
Net profit	<u>£ -</u>	<u>£ -</u>

Balance sheet

	2012 £	2011 £
Current assets	286,078	346,911
Creditors due in less than one year	(286,078)	(346,911)
	<u> </u>	<u> </u>
	-	-
	<u> </u>	<u> </u>
Members funds	-	-
	<u> </u>	<u> </u>
	-	-
	<u> </u>	<u> </u>

The subsidiary company is limited by guarantee and the sole member of the company is the parent charitable company.

Manchester Pride Limited
Notes to the accounts
for the year ended 30 September 2012 (continued)

10 Debtors

	Group		Charity	
	2012 £	2011 £	2012 £	2011 £
Trade debtors	102,844	182,673	14,635	8,491
Amounts due from group undertakings	-	-	134,503	-
Prepayments and accrued income	8,767	2,291	1,701	931
	<u>£ 111,611</u>	<u>£ 184,964</u>	<u>£ 150,839</u>	<u>£ 9,422</u>

11 Creditors: amounts falling due in less than one year

	Group		Charity	
	2012 £	2011 £	2012 £	2011 £
Trade Creditors	160,625	484,888	34,677	196,478
Taxation and social security	6,293	-	3,147	-
Accruals	92,455	-	69,974	-
	<u>£ 259,373</u>	<u>£ 484,888</u>	<u>£ 107,798</u>	<u>£ 196,478</u>

12 Designated funds

The executive committee have designated the following funds.

	<i>As at 1 October 2011</i> £	Incoming transfers £	Outgoing transfers £	As at 30 September 2012 £
Community Fund	-	63,132	(52,000)	11,132
	<u>£ -</u>	<u>£ 63,132</u>	<u>£ (52,000)</u>	<u>£ 11,132</u>

Funds have been designated by the management committee for the following purposes

Community Fund - as in previous years, Manchester Pride has committed to distributing £52,000 via the various grant schemes; the monies will be distributed during the next financial year 2012/2013. In addition, there is a balance of £11,132 from historic unclaimed grants, which will be redistributed during the next financial year 2012/13.

Manchester Pride Limited

Notes to the accounts for the year ended 30 September 2012 (continued)

13 Restricted funds

	<i>As at 1 October 2011</i>	Incoming resources	Outgoing resources	Transfers	<i>As at 30 September 2012</i>
	£	£	£	£	£
Events					
Manchester Pride Parade	-	11,796	(11,796)	-	-
Manchester Pride Fringe	-	10,000	(10,000)	-	-
	<u>£ -</u>	<u>£ 21,796</u>	<u>£ (21,796)</u>	<u>£ -</u>	<u>£ -</u>

Restricted funds represent monies to be used for the following specific purposes

Manchester Pride Parade - funding from Manchester City Council towards organising the Manchester Pride Parade.

Manchester Pride Fringe - funding from Arts Council England towards holding this event.

14 Analysis of net assets between funds

Group fund balances at 30 September 2012 are represented by:	Unrestricted funds	Restricted funds	Total
	£	£	£
Net current assets	61,653	-	61,653
	<u>61,653</u>	<u>-</u>	<u>61,653</u>
Total net assets	<u>£ 61,653</u>	<u>£ -</u>	<u>£ 61,653</u>
Charity fund balances at 30 September 2012 are represented by:	Unrestricted funds	Restricted funds	Total
	£	£	£
Net current assets	61,653	-	61,653
	<u>61,653</u>	<u>-</u>	<u>61,653</u>
Total net assets	<u>£ 61,653</u>	<u>£ -</u>	<u>£ 61,653</u>

Manchester Pride Limited

Notes to the accounts for the year ended 30 September 2012 (continued)

15 Lease commitments

The charity had the following annual commitments under non-cancellable operating leases:

	Land and buildings		Equipment	
	2012	2011	2012	2011
	£	£	£	£
Leases expiring in:				
One year	8,300	8,300	-	-
	<u>8,300</u>	<u>8,300</u>	<u>-</u>	<u>-</u>

The subsidiary company has no commitments under operating leases.

16 Related Parties and Trustees' Other Interests

Trustees are appointed to the board primarily for the skills, experience and knowledge that they bring to the organisation. However, it is also important the board includes individuals that are immersed in Manchester's LGBT community and in the culture of the city as a whole. For that reason the board of trustees will invariably include individuals that hold other directorships, trusteeships or ownership interests with companies, organisations and charities that have links to Manchester Pride. Disclosure of the relationships and the associated transactions that have occurred during the period is not required by law. They are summarised below in the interests of full transparency.

No trustee is involved in making board decisions that relate to their own interests.

John Ryan and Vicken Couligian both hold positions on the board of Gaydio, which has in prior periods received grants from the funds raised by Manchester Pride.

Manchester Pride Limited
Statement of Financial Activities
(including Income and Expenditure account)
for the year ended 30 September 2012

	Note	Unrestricted funds £	Restricted funds £	2012 £	13mths 2011 £
Incoming resources					
<i>Incoming resources from generated funds</i>	2				
Voluntary income		52,976	-	52,976	76,286
Gift aid payment from subsidiary		97,178	-	97,178	132,521
<i>Incoming resources from charitable activities</i>	3				
Events		-	21,796	21,796	-
Total incoming resources		150,154	21,796	171,950	208,807
Resources expended					
Cost of generating funds	4	30,056	-	30,056	-
<i>Charitable activities</i>					
Events		80,532	21,796	102,328	111,740
Grant making		52,000	-	52,000	107,500
Governance costs		3,400	-	3,400	3,400
Total resources expended		165,988	21,796	187,784	222,640
Net incoming/(outgoing) resources for the year	6	(15,834)	-	(15,834)	(13,833)
Net movement in funds		(15,834)	-	(15,834)	(13,833)
Funds at 30 September 2011		77,487	-	77,487	91,320
Funds at 30 September 2012		£ 61,653	£ -	£ 61,653	£ 77,487

The Statement of Financial Activities includes all gains and losses in the year. All incoming resources and resources expended derive from continuing activities.